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## Defining the Research Problem

In research process, the first and foremost step happens to be that of selecting and properly defining a research problem. \* A researcher must find the problem and formulate it so that it becomes susceptible to research. Like a medical doctor, a researcher must examine all the symptoms (presented to him or observed by him) concerning a problem before he can diagnose correctly. To define a problem correctly, a researcher must know: what a problem is?

### WHAT IS A RESEARCH PROBLEM?

A research problem, in general, refers to some difficulty which a researcher experiences in the context of either a theoretical or practical situation and wants to obtain a solution for the same. Usually we say that a research problem does exist if the following conditions are met with:

- (i) There must be an individual (or a group or an organisation), let us call it 'I', to whom the problem can be attributed. The individual or the organisation, as the case may be, occupies an environment, say 'N', which is defined by values of the uncontrolled variables,  $Y_j$ .
- (ii) There must be at least two courses of action, say  $C_1$  and  $C_2$ , to be pursued. A course of action is defined by one or more values of the controlled variables. For example, the number of items purchased at a specified time is said to be one course of action.
- (iii) There must be at least two possible outcomes, say  $O_1$  and  $O_2$ , of the course of action, of which one should be preferable to the other. In other words, this means that there must be at least one outcome that the researcher wants, i.e., an objective.
- (iv) The courses of action available must provides some chance of obtaining the objective, but they cannot provide the same chance, otherwise the choice would not matter. Thus, if  $P(O_j|I, C_j, N)$  represents the probability that an outcome  $O_j$  will occur, if I select  $C_j$  in N, then  $P(O_1|I, C_1, N) \neq P(O_1|I, C_2, N)$ . In simple words, we can say that the choices must have unequal efficiencies for the desired outcomes.

\* We talk of a research problem or hypothesis in case of descriptive or hypothesis testing research studies. Exploratory or formulative research studies do not start with a problem or hypothesis, their problem is to find a problem or the hypothesis to be tested. One should make a clear statement to this effect. This aspect has been dealt with in chapter entitled "Research Design".

## Defining the Research Problem

Over and above these conditions, the individual or the organisation can be said to have the problem only if 'I' does not know what course of action is best, i.e., 'I' must be in doubt about the solution. Thus, an individual or a group of persons can be said to have a problem which can be technically described as a research problem, if they (individual or the group), having one or more desired outcomes, are confronted with two or more courses of action that have some but not equal efficiency for the desired objective(s) and are in doubt about which course of action is best.

We can, thus, state the components<sup>1</sup> of a research problem as under:

- (i) There must be an individual or a group which has some difficulty or the problem.
- (ii) There must be some objective(s) to be attained at. If one wants nothing, one cannot have a problem.
- (iii) There must be alternative means (or the courses of action) for obtaining the objective(s) one wishes to attain. This means that there must be *at least two means* available to a researcher for if he has no choice of means, he cannot have a problem.
- (iv) There must remain some doubt in the mind of a researcher with regard to the selection of alternatives. This means that research must answer the question concerning the relative efficiency of the possible alternatives.
- (v) There must be some environment(s) to which the difficulty pertains.

Thus, a research problem is one which requires a researcher to find out the best solution for the given problem, i.e., to find out by which course of action the objective can be attained optimally in the context of a given environment. There are several factors which may result in making the problem complicated. For instance, the environment may change affecting the efficiencies of the courses of action or the values of the outcomes; the number of alternative courses of action may be very large; persons not involved in making the decision may be affected by it and react to it favourably or unfavourably, and similar other factors. All such elements (or at least the important ones) may be thought of in context of a research problem.

### SELECTING THE PROBLEM

The research problem undertaken for study must be carefully selected. The task is a difficult one, although it may not appear to be so. Help may be taken from a research guide in this connection. Nevertheless, every researcher must find out his own salvation for research problems cannot be borrowed. A problem must spring from the researcher's mind like a plant springing from its own seed. If our eyes need glasses, it is not the optician alone who decides about the number of the lens we require. We have to see ourselves and enable him to prescribe for us the right number by cooperating with him. Thus, a research guide can at the most only help a researcher choose a subject. However, the following points may be observed by a researcher in selecting a research problem or a subject for research:

- (i) Subject which is overdone should not be normally chosen, for it will be a difficult task to throw any new light in such a case.
- (ii) Controversial subject should not become the choice of an average researcher.

<sup>1</sup>R.L. Ackoff, *The Design of Social Research*, Chicago University Press, Chicago, 1961.

- (iii) Too narrow or too vague problems should be avoided.
- (iv) The subject selected for research should be familiar and feasible so that the related research material or sources of research are within one's reach. Even then it is quite difficult to supply definitive ideas concerning how a researcher should obtain ideas for his research. For this purpose, a researcher should contact an expert or a professor in the University who is already engaged in research. He may as well read articles published in current literature available on the subject and may think how the techniques and ideas discussed therein might be applied to the solution of other problems. He may discuss with others what he has in mind concerning a problem. In this way he should make all possible efforts in selecting a problem.
- (v) The importance of the subject, the qualifications and the training of a researcher, the costs involved, the time factor are few other criteria that must also be considered in selecting a problem. In other words, before the final selection of a problem is done, a researcher must ask himself the following questions:
  - (a) Whether he is well equipped in terms of his background to carry out the research?
  - (b) Whether the study falls within the budget he can afford?
  - (c) Whether the necessary cooperation can be obtained from those who must participate in research as subjects?

If the answers to all these questions are in the affirmative, one may become sure so far as the practicability of the study is concerned.

- (vi) The selection of a problem must be preceded by a preliminary study. This may not be necessary when the problem requires the conduct of a research closely similar to one that has already been done. But when the field of inquiry is relatively new and does not have available a set of well developed techniques, a brief feasibility study must always be undertaken.

If the subject for research is selected properly by observing the above mentioned points, the research will not be a boring drudgery, rather it will be love's labour. In fact, zest for work is a must. The subject or the problem selected must involve the researcher and must have an upper most place in his mind so that he may undertake all pains needed for the study.

### NECESSITY OF DEFINING THE PROBLEM

Quite often we all hear that a problem clearly stated is a problem half solved. This statement signifies the need for defining a research problem. The problem to be investigated must be defined unambiguously for that will help to discriminate relevant data from the irrelevant ones. A proper definition of research problem will enable the researcher to be on the track whereas an ill-defined problem may create hurdles. Questions like: What data are to be collected? What characteristics of data are relevant and need to be studied? What relations are to be explored. What techniques are to be used for the purpose? and similar other questions crop up in the mind of the researcher who can well plan his strategy and find answers to all such questions only when the research problem has been well defined. Thus, defining a research problem properly is a prerequisite for any study and is a step of the highest importance. In fact, formulation of a problem is often more essential than its

solution. It is only on careful detailing the research problem that we can work out the research design and can smoothly carry on all the consequential steps involved while doing research.

### TECHNIQUE INVOLVED IN DEFINING A PROBLEM

Let us start with the question: What does one mean when he/she wants to define a research problem? The answer may be that one wants to state the problem along with the bounds within which it is to be studied. In other words, defining a problem involves the task of laying down boundaries within which a researcher shall study the problem with a pre-determined objective in view.

How to define a research problem is undoubtedly a herculean task. However, it is a task that must be tackled intelligently to avoid the perplexity encountered in a research operation. The usual approach is that the researcher should himself pose a question (or in case someone else wants the researcher to carry on research, the concerned individual, organisation or an authority should pose the question to the researcher) and set-up techniques and procedures for throwing light on the question concerned for formulating or defining the research problem. But such an approach generally does not produce definitive results because the question phrased in such a fashion is usually in broad general terms and as such may not be in a form suitable for testing.

Defining a research problem properly and clearly is a crucial part of a research study and must in no case be accomplished hurriedly. However, in practice this is a frequently overlooked which causes a lot of problems later on. Hence, the research problem should be defined in a systematic manner, giving due weightage to all relating points. The technique for the purpose involves the undertaking of the following steps generally one after the other: (i) statement of the problem in a general way; (ii) understanding the nature of the problem; (iii) surveying the available literature (iv) developing the ideas through discussions; and (v) rephrasing the research problem into a working proposition.

A brief description of all these points will be helpful.

(i) **Statement of the problem in a general way:** First of all the problem should be stated in a broad general way, keeping in view either some practical concern or some scientific or intellectual interest. For this purpose, the researcher must immerse himself thoroughly in the subject matter concerning which he wishes to pose a problem. In case of social research, it is considered advisable to do some field observation and as such the researcher may undertake some sort of preliminary survey or what is often called *pilot survey*. Then the researcher can himself state the problem or he can seek the guidance of the guide or the subject expert in accomplishing this task. Often, the guide puts forth the problem in general terms, and it is then up to the researcher to narrow it down and phrase the problem in operational terms. In case there is some directive from an organisational authority, the problem then can be stated accordingly. The problem stated in a broad general way may contain various ambiguities which must be resolved by cool thinking and rethinking over the problem. At the same time the feasibility of a particular solution has to be considered and the same should be kept in view while stating the problem.

i) **Understanding the nature of the problem:** The next step in defining the problem is to understand its origin and nature clearly. The best way of understanding the problem is to discuss it with those who first raised it in order to find out how the problem originally came about and with what objectives in view. If the researcher has stated the problem himself, he should consider once again all those points that induced him to make a general statement concerning the problem. For a better

understanding of the nature of the problem involved, he can enter into discussion with those who have a good knowledge of the problem concerned or similar other problems. The researcher should also keep in view the environment within which the problem is to be studied and understood.

(iii) **Surveying the available literature:** All available literature concerning the problem at hand must necessarily be surveyed and examined before a definition of the research problem is given. This means that the researcher must be well-versed with relevant theories in the field, reports and records as also all other relevant literature. He must devote sufficient time in reviewing of research already undertaken on related problems. This is done to find out what data and other materials, if any, are available for operational purposes. "Knowing what data are available often serves to narrow the problem itself as well as the technique that might be used."<sup>2</sup> This would also help a researcher to know if there are certain gaps in the theories, or whether the existing theories applicable to the problem under study are inconsistent with each other, or whether the findings of the different studies do not follow a pattern consistent with the theoretical expectations and so on. All this will enable a researcher to take new strides in the field for furtherance of knowledge i.e., he can move up starting from the existing premise. Studies on related problems are useful for indicating the type of difficulties that may be encountered in the present study as also the possible analytical shortcomings. At times such studies may also suggest useful and even new lines of approach to the present problem.

(iv) **Developing the ideas through discussions:** Discussion concerning a problem often produces useful information. Various new ideas can be developed through such an exercise. Hence, a researcher must discuss his problem with his colleagues and others who have enough experience in the same area or in working on similar problems. This is quite often known as an *experience survey*. People with rich experience are in a position to enlighten the researcher on different aspects of his proposed study and their advice and comments are usually invaluable to the researcher. They help him sharpen his focus of attention on specific aspects within the field. Discussions with such persons should not only be confined to the formulation of the specific problem at hand, but should also be concerned with the general approach to the given problem, techniques that might be used, possible solutions, etc.

(v) **Rephrasing the research problem:** Finally, the researcher must sit to rephrase the research problem into a working proposition. Once the nature of the problem has been clearly understood, the environment (within which the problem has got to be studied) has been defined, discussions over the problem have taken place and the available literature has been surveyed and examined, rephrasing the problem into analytical or operational terms is not a difficult task. Through rephrasing, the researcher puts the research problem in as specific terms as possible so that it may become operationally viable and may help in the development of working hypotheses.\*

In addition to what has been stated above, the following points must also be observed while defining a research problem:

<sup>2</sup>Robert Ferber and P.J. Verdoorn, *Research Methods in Economics and Business*, p. 33-34.

\* Working hypotheses are a set of suggested tentative solutions of explanations of a research problem which may or may not be the real solutions. The task of research is to test and establish such hypotheses. Hypotheses should be clearly and precisely stated in simple terms, they should be testable, limited in scope and should state relationship between variables. They should be amenable to testing within a reasonable time and should be consistent with most of the known facts (Testing of hypotheses has been dealt with later in the book).

- (a) Technical terms and words or phrases, with special meanings used in the statement of the problem, should be clearly defined.
- (b) Basic assumptions or postulates (if any) relating to the research problem should be clearly stated.
- (c) A straight forward statement of the value of the investigation (i.e., the criteria for the selection of the problem) should be provided.
- (d) The suitability of the time-period and the sources of data available must also be considered by the researcher in defining the problem.
- (e) The scope of the investigation or the limits within which the problem is to be studied must be mentioned explicitly in defining a research problem.

### AN ILLUSTRATION

The technique of defining a problem outlined above can be illustrated for better understanding by taking an example as under:

Let us suppose that a research problem in a broad general way is as follows:

"Why is productivity in Japan so much higher than in India"?

In this form the question has a number of ambiguities such as: What sort of productivity is being referred to? With what industries the same is related? With what period of time the productivity is being talked about? In view of all such ambiguities the given statement or the question is much too general to be amenable to analysis. Rethinking and discussions about the problem may result in narrowing down the question to:

"What factors were responsible for the higher labour productivity of Japan's manufacturing industries during the decade 1971 to 1980 relative to India's manufacturing industries?"

This latter version of the problem is definitely an improvement over its earlier version for the various ambiguities have been removed to the extent possible. Further rethinking and rephrasing might place the problem on a still better operational basis as shown below:

"To what extent did labour productivity in 1971 to 1980 in Japan exceed that of India in respect of 15 selected manufacturing industries? What factors were responsible for the productivity differentials between the two countries by industries?"

With this sort of formulation, the various terms involved such as 'labour productivity', 'productivity differentials', etc. must be explained clearly. The researcher must also see that the necessary data are available. In case the data for one or more industries selected are not available for the concerning time-period, then the said industry or industries will have to be substituted by other industry or industries. The suitability of the time-period must also be examined. Thus, all relevant factors must be considered by a researcher before finally defining a research problem.

### CONCLUSION

We may conclude by saying that the task of defining a research problem, very often, follows a sequential pattern—the problem is stated in a general way, the ambiguities are resolved, thinking and rethinking process results in a more specific formulation of the problem so that it may be a realistic

one in terms of the available data and resources and is also analytically meaningful. All this results in a well defined research problem that is not only meaningful from an operational point of view, but is equally capable of paving the way for the development of working hypotheses and for means of solving the problem itself.

### Questions

1. Describe fully the techniques of defining a research problem.
2. What is research problem? Define the main issues which should receive the attention of the researcher in formulating the research problem. Give suitable examples to elucidate your points.  
(Raj. Uni. EAFM, M. Phil. Exam. 1979)
3. How do you define a research problem? Give three examples to illustrate your answer.  
(Raj. Uni. EAFM, M. Phil. Exam. 1978)
4. What is the necessity of defining a research problem? Explain.
5. Write short notes on:
  - (a) Experience survey;
  - (b) Pilot survey;
  - (c) Components of a research problem;
  - (d) Rephrasing the research problem.
6. "The task of defining the research problem often follows a sequential pattern". Explain.
7. "Knowing what data are available often serves to narrow down the problem itself as well as the technique that might be used." Explain the underlying idea in this statement in the context of defining a research problem.
8. Write a comprehensive note on the "Task of defining a research problem".

# 3

## Research Design

### MEANING OF RESEARCH DESIGN

The formidable problem that follows the task of defining the research problem is the preparation of the design of the research project, popularly known as the "research design". Decisions regarding what, where, when, how much, by what means concerning an inquiry or a research study constitute a research design. (A research design is the arrangement of conditions for collection and analysis of data in a manner that aims to combine relevance to the research purpose with economy in procedure.<sup>1</sup>) In fact, the research design is the conceptual structure within which research is conducted; it constitutes the blueprint for the collection, measurement and analysis of data. As such the design includes an outline of what the researcher will do from writing the hypothesis and its operational implications to the final analysis of data. More explicitly, the design decisions happen to be in respect of:

- (i) What is the study about?
- (ii) Why is the study being made?
- (iii) Where will the study be carried out?
- (iv) What type of data is required?
- (v) Where can the required data be found?
- (vi) What periods of time will the study include?
- (vii) What will be the sample design?
- (viii) What techniques of data collection will be used?
- (ix) How will the data be analysed?
- (x) In what style will the report be prepared?

Keeping in view the above stated design decisions, one may split the overall research design into the following parts:

- (a) *the sampling design* which deals with the method of selecting items to be observed for the given study;

<sup>1</sup> Claire Sellitz and others, *Research Methods in Social Sciences*, 1962, p. 50.

- (b) *the observational design* which relates to the conditions under which the observations are to be made;
- (c) *the statistical design* which concerns with the question of how many items are to be observed and how the information and data gathered are to be analysed; and
- (d) *the operational design* which deals with the techniques by which the procedures specified in the sampling, statistical and observational designs can be carried out.

From what has been stated above, we can state the important features of a research design as under:

- (i) It is a plan that specifies the sources and types of information relevant to the research problem.
- (ii) It is a strategy specifying which approach will be used for gathering and analysing the data.
- (iii) It also includes the time and cost budgets since most studies are done under these two constraints.

In brief, research design must, at least, contain—(a) a clear statement of the research problem; (b) procedures and techniques to be used for gathering information; (c) the population to be studied; and (d) methods to be used in processing and analysing data.

### NEED FOR RESEARCH DESIGN

Research design is needed because it facilitates the smooth sailing of the various research operations, thereby making research as efficient as possible yielding maximal information with minimal expenditure of effort, time and money. Just as for better, economical and attractive construction of a house, we need a blueprint (or what is commonly called the map of the house) well thought out and prepared by an expert architect, similarly we need a research design or a plan in advance of data collection and analysis for our research project. Research design stands for advance planning of the methods to be adopted for collecting the relevant data and the techniques to be used in their analysis, keeping in view the objective of the research and the availability of staff, time and money. Preparation of the research design should be done with great care as any error in it may upset the entire project. Research design, in fact, has a great bearing on the reliability of the results arrived at and as such constitutes the firm foundation of the entire edifice of the research work.

Even then the need for a well thought out research design is at times not realised by many. The importance which this problem deserves is not given to it. As a result many researches do not serve the purpose for which they are undertaken. In fact, they may even give misleading conclusions. Thoughtlessness in designing the research project may result in rendering the research exercise futile. It is, therefore, imperative that an efficient and appropriate design must be prepared before starting research operations. The design helps the researcher to organize his ideas in a form whereby it will be possible for him to look for flaws and inadequacies. Such a design can even be given to others for their comments and critical evaluation. In the absence of such a course of action, it will be difficult for the critic to provide a comprehensive review of the proposed study.

### FEATURES OF A GOOD DESIGN

A good design is often characterised by adjectives like flexible, appropriate, efficient, economical and so on. Generally, the design which minimises bias and maximises the reliability of the data collected and analysed is considered a good design. The design which gives the smallest experimental error is supposed to be the best design in many investigations. Similarly, a design which yields maximal information and provides an opportunity for considering many different aspects of a problem is considered most appropriate and efficient design in respect of many research problems. Thus, the question of good design is related to the purpose or objective of the research problem and also with the nature of the problem to be studied. A design may be quite suitable in one case, but may be found wanting in one respect or the other in the context of some other research problem. One single design cannot serve the purpose of all types of research problems.

A research design appropriate for a particular research problem, usually involves the consideration of the following factors:

- (i) the means of obtaining information;
- (ii) the availability and skills of the researcher and his staff, if any;
- (iii) the objective of the problem to be studied;
- (iv) the nature of the problem to be studied; and
- (v) the availability of time and money for the research work.

If the research study happens to be an exploratory or a formulative one, wherein the major emphasis is on discovery of ideas and insights, the research design most appropriate must be flexible enough to permit the consideration of many different aspects of a phenomenon. But when the purpose of a study is accurate description of a situation or of an association between variables (or in what are called the descriptive studies), accuracy becomes a major consideration and a research design which minimises bias and maximises the reliability of the evidence collected is considered a good design. Studies involving the testing of a hypothesis of a causal relationship between variables require a design which will permit inferences about causality in addition to the minimisation of bias and maximisation of reliability. But in practice it is the most difficult task to put a particular study in a particular group, for a given research may have in it elements of two or more of the functions of different studies. It is only on the basis of its primary function that a study can be categorised either as an exploratory or descriptive or hypothesis-testing study and accordingly the choice of a research design may be made in case of a particular study. Besides, the availability of time, money, skills of the research staff and the means of obtaining the information must be given due weightage while working out the relevant details of the research design such as experimental design, survey design, sample design and the like.

### IMPORTANT CONCEPTS RELATING TO RESEARCH DESIGN

Before describing the different research designs, it will be appropriate to explain the various concepts relating to designs so that these may be better and easily understood.

**1. Dependent and independent variables:** A concept which can take on different quantitative values is called a variable. As such the concepts like weight, height, income are all examples of variables. Qualitative phenomena (or the attributes) are also quantified on the basis of the presence

or absence of the concerning attribute(s). Phenomena which can take on quantitatively different values even in decimal points are called 'continuous variables'.<sup>\*</sup> But all variables are not continuous. If they can only be expressed in integer values, they are non-continuous variables or in statistical language 'discrete variables'.<sup>\*\*</sup> Age is an example of continuous variable, but the number of children is an example of non-continuous variable. If one variable depends upon or is a consequence of the other variable, it is termed as a dependent variable, and the variable that is antecedent to the dependent variable is termed as an independent variable. For instance, if we say that height depends upon age, then height is a dependent variable and age is an independent variable. Further, if in addition to being dependent upon age, height also depends upon the individual's sex, then height is a dependent variable and age and sex are independent variables. Similarly, readymade films and lectures are examples of independent variables, whereas behavioural changes, occurring as a result of the environmental manipulations, are examples of dependent variables.

**2. Extraneous variable:** Independent variables that are not related to the purpose of the study, but may affect the dependent variable are termed as extraneous variables. Suppose the researcher wants to test the hypothesis that there is a relationship between children's gains in social studies achievement and their self-concepts. In this case self-concept is an independent variable and social studies achievement is a dependent variable. Intelligence may as well affect the social studies achievement, but since it is not related to the purpose of the study undertaken by the researcher, it will be termed as an extraneous variable. Whatever effect is noticed on dependent variable as a result of extraneous variable(s) is technically described as an 'experimental error'. A study must always be so designed that *the effect upon the dependent variable is attributed entirely to the independent variable(s), and not to some extraneous variable or variables.*

**3. Control:** One important characteristic of a good research design is to minimise the influence or effect of extraneous variable(s). The technical term 'control' is used when we design the study minimising the effects of extraneous independent variables. In experimental researches, the term 'control' is used to refer to restrain experimental conditions.

**4. Confounded relationship:** When the dependent variable is not free from the influence of extraneous variable(s), the relationship between the dependent and independent variables is said to be confounded by an extraneous variable(s).

**5. Research hypothesis:** When a prediction or a hypothesised relationship is to be tested by scientific methods, it is termed as research hypothesis. The research hypothesis is a predictive statement that relates an independent variable to a dependent variable. Usually a research hypothesis must contain, at least, one independent and one dependent variable. Predictive statements which are not to be objectively verified or the relationships that are assumed but not to be tested, are not termed research hypotheses.

**6. Experimental and non-experimental hypothesis-testing research:** When the purpose of research is to test a research hypothesis, it is termed as hypothesis-testing research. It can be of the experimental design or of the non-experimental design. Research in which the independent variable is manipulated is termed 'experimental hypothesis-testing research' and a research in which an independent variable is not manipulated is called 'non-experimental hypothesis-testing research'. For instance, suppose a researcher wants to study whether intelligence affects reading ability for a group

\* A continuous variable is that which can assume any numerical value within a specific range.

\*\* A variable for which the individual values fall on the scale only with distinct gaps is called a discrete variable.

of students and for this purpose he randomly selects 50 students and tests their intelligence and reading ability by calculating the coefficient of correlation between the two sets of scores. This is an example of non-experimental hypothesis-testing research because herein the independent variable, intelligence, is not manipulated. But now suppose that our researcher randomly selects 50 students from a group of students who are to take a course in statistics and then divides them into two groups by randomly assigning 25 to Group A, the usual studies programme, and 25 to Group B, the special studies programme. At the end of the course, he administers a test to each group in order to judge the effectiveness of the training programme on the student's performance-level. This is an example of experimental hypothesis-testing research because in this case the independent variable, viz., the type of training programme, is manipulated.

**7. Experimental and control groups:** In an experimental hypothesis-testing research when a group is exposed to usual conditions, it is termed a 'control group', but when the group is exposed to some novel or special condition, it is termed an 'experimental group'. In the above illustration, the Group A can be called a control group and the Group B an experimental group. If both groups A and B are exposed to special studies programmes, then both groups would be termed 'experimental groups'. It is possible to design studies which include only experimental groups or studies which include both experimental and control groups.

**8. Treatments:** The different conditions under which experimental and control groups are put are usually referred to as 'treatments'. In the illustration taken above, the two treatments are the usual studies programme and the special studies programme. Similarly, if we want to determine through an experiment the comparative impact of three varieties of fertilizers on the yield of wheat, in that case the three varieties of fertilizers will be treated as three treatments.

**9. Experiment:** The process of examining the truth of a statistical hypothesis, relating to some research problem, is known as an experiment. For example, we can conduct an experiment to examine the usefulness of a certain newly developed drug. Experiments can be of two types viz., absolute experiment and comparative experiment. If we want to determine the impact of a fertilizer on the yield of a crop, it is a case of absolute experiment; but if we want to determine the impact of one fertilizer as compared to the impact of some other fertilizer, our experiment then will be termed as a comparative experiment. Often, we undertake comparative experiments when we talk of designs of experiments.

**10. Experimental unit(s):** The pre-determined plots or the blocks, where different treatments are used, are known as experimental units. Such experimental units must be selected (defined) very carefully.

## DIFFERENT RESEARCH DESIGNS

Different research designs can be conveniently described if we categorize them as: (1) research design in case of exploratory research studies; (2) research design in case of descriptive and diagnostic research studies, and (3) research design in case of hypothesis-testing research studies.

We take up each category separately.

**1. Research design in case of exploratory research studies:** Exploratory research studies are also termed as formulative research studies. The main purpose of such studies is that of formulating a problem for more precise investigation or of developing the working hypotheses from an operational

point of view. The major emphasis in such studies is on the discovery of ideas and insights. As such the research design appropriate for such studies must be flexible enough to provide opportunity for considering different aspects of a problem under study. Inbuilt flexibility in research design is needed because the research problem, broadly defined initially, is transformed into one with more precise meaning in exploratory studies, which fact may necessitate changes in the research procedure for gathering relevant data. Generally, the following three methods in the context of research design for such studies are talked about: (a) the survey of concerning literature; (b) the experience survey and (c) the analysis of 'insight-stimulating' examples.

The survey of concerning literature happens to be the most simple and fruitful method of formulating precisely the research problem or developing hypothesis. Hypotheses stated by earlier workers may be reviewed and their usefulness be evaluated as a basis for further research. It may also be considered whether the already stated hypotheses suggest new hypothesis. In this way the researcher should review and build upon the work already done by others, but in cases where hypotheses have not yet been formulated, his task is to review the available material for deriving the relevant hypotheses from it.

Besides, the bibliographical survey of studies, already made in one's area of interest may as well as made by the researcher for precisely formulating the problem. He should also make an attempt to apply concepts and theories developed in different research contexts to the area in which he is himself working. Sometimes the works of creative writers also provide a fertile ground for hypothesis-formulation and as such may be looked into by the researcher.

Experience survey means the survey of people who have had practical experience with the problem to be studied. The object of such a survey is to obtain insight into the relationships between variables and new ideas relating to the research problem. For such a survey people who are competent and can contribute new ideas may be carefully selected as respondents to ensure a representation of different types of experience. The respondents so selected may then be interviewed by the investigator. The researcher must prepare an interview schedule for the systematic questioning of informants. But the interview must ensure flexibility in the sense that the respondents should be allowed to raise issues and questions which the investigator has not previously considered. Generally, the experience-collecting interview is likely to be long and may last for few hours. Hence, it is often considered desirable to send a copy of the questions to be discussed to the respondents well in advance. This will also give an opportunity to the respondents for doing some advance thinking over the various issues involved so that, at the time of interview, they may be able to contribute effectively. Thus, an experience survey may enable the researcher to define the problem more concisely and help in the formulation of the research hypothesis. This survey may as well provide information about the practical possibilities for doing different types of research.

Analysis of 'insight-stimulating' examples is also a fruitful method for suggesting hypotheses for research. It is particularly suitable in areas where there is little experience to serve as a guide. This method consists of the intensive study of selected instances of the phenomenon in which one is interested. For this purpose the existing records, if any, may be examined, the unstructured interviewing may take place, or some other approach may be adopted. Attitude of the investigator, the intensity of the study and the ability of the researcher to draw together diverse information into a unified interpretation are the main features which make this method an appropriate procedure for evoking insights.

Now, what sort of examples are to be selected and studied? There is no clear cut answer to it. Experience indicates that for particular problems certain types of instances are more appropriate than others. One can mention few examples of 'insight-stimulating' cases such as the reactions of strangers, the reactions of marginal individuals, the study of individuals who are in transition from one stage to another, the reactions of individuals from different social strata and the like. In general, cases that provide sharp contrasts or have striking features are considered relatively more useful while adopting this method of hypotheses formulation.

Thus, in an exploratory of formulative research study which merely leads to insights or hypotheses, whatever method or research design outlined above is adopted, the only thing essential is that it must continue to remain flexible so that many different facets of a problem may be considered as and when they arise and come to the notice of the researcher.

2. Research design in case of descriptive and diagnostic research studies: Descriptive research studies are those studies which are concerned with describing the characteristics of a particular individual, or of a group, whereas diagnostic research studies determine the frequency with which something occurs or its association with something else. The studies concerning whether certain variables are associated are examples of diagnostic research studies. As against this, studies concerned with specific predictions, with narration of facts and characteristics concerning individual, group or situation are all examples of descriptive research studies. Most of the social research comes under this category. From the point of view of the research design, the descriptive as well as diagnostic studies share common requirements and as such we may group together these two types of research studies. In descriptive as well as in diagnostic studies, the researcher must be able to define clearly, what he wants to measure and must find adequate methods for measuring it along with a clear cut definition of 'population' he wants to study. Since the aim is to obtain complete and accurate information in the said studies, the procedure to be used must be carefully planned. The research design must make enough provision for protection against bias and must maximise reliability, with due concern for the economical completion of the research study. The design in such studies must be rigid and not flexible and must focus attention on the following:

- (a) Formulating the objective of the study (what the study is about and why is it being made?)
- (b) Designing the methods of data collection (what techniques of gathering data will be adopted?)
- (c) Selecting the sample (how much material will be needed?)
- (d) Collecting the data (where can the required data be found and with what time period should the data be related?)
- (e) Processing and analysing the data.
- (f) Reporting the findings.

In a descriptive/diagnostic study the first step is to specify the objectives with sufficient precision to ensure that the data collected are relevant. If this is not done carefully, the study may not provide the desired information.

Then comes the question of selecting the methods by which the data are to be obtained. In other words, techniques for collecting the information must be devised. Several methods (viz., observation, questionnaires, interviewing, examination of records, etc.), with their merits and limitations, are available for the purpose and the researcher may use one or more of these methods which have been discussed in detail in later chapters. While designing data-collection procedure, adequate safeguards against

bias and unreliability must be ensured. Whichever method is selected, questions must be well examined and be made unambiguous; interviewers must be instructed not to express their own opinion; observers must be trained so that they uniformly record a given item of behaviour. It is always desirable to pre-test the data collection instruments before they are finally used for the study purposes. In other words, we can say that "structured instruments" are used in such studies.

In most of the descriptive/diagnostic studies the researcher takes out sample(s) and then wishes to make statements about the population on the basis of the sample analysis or analyses. More often than not, sample has to be designed. Different sample designs have been discussed in detail in a separate chapter in this book. Here we may only mention that the problem of designing samples should be tackled in such a fashion that the samples may yield accurate information with a minimum amount of research effort. Usually one or more forms of probability sampling, or what is often described as random sampling, are used.

To obtain data free from errors introduced by those responsible for collecting them, it is necessary to supervise closely the staff of field workers as they collect and record information. Checks may be set up to ensure that the data collecting staff perform their duty honestly and without prejudice. "As data are collected, they should be examined for completeness, comprehensibility, consistency and reliability."<sup>2</sup>

The data collected must be processed and analysed. This includes steps like coding the interview replies, observations, etc.; tabulating the data; and performing several statistical computations. To the extent possible, the processing and analysing procedure should be planned in detail before actual work is started. This will prove economical in the sense that the researcher may avoid unnecessary labour such as preparing tables for which he later finds he has no use or on the other hand, re-doing some tables because he failed to include relevant data. Coding should be done carefully to avoid error in coding and for this purpose the reliability of coders needs to be checked. Similarly, the accuracy of tabulation may be checked by having a sample of the tables re-done. In case of mechanical tabulation the material (i.e., the collected data or information) must be entered on appropriate cards which is usually done by punching holes corresponding to a given code. The accuracy of punching is to be checked and ensured. Finally, statistical computations are needed and as such averages, percentages and various coefficients must be worked out. Probability and sampling analysis may as well be used. The appropriate statistical operations, along with the use of appropriate tests of significance should be carried out to safeguard the drawing of conclusions concerning the study.

Last of all comes the question of reporting the findings. This is the task of communicating the findings to others and the researcher must do it in an efficient manner. The layout of the report needs to be well planned so that all things relating to the research study may be well presented in simple and effective style.

Thus, the research design in case of descriptive/diagnostic studies is a comparative design throwing light on all points narrated above and must be prepared keeping in view the objective(s) of the study and the resources available. However, it must ensure the minimisation of bias and maximisation of reliability of the evidence collected. The said design can be appropriately referred to as a *survey design* since it takes into account all the steps involved in a survey concerning a phenomenon to be studied.

<sup>2</sup>Claire Selltiz et al., *op. cit.*, p. 74.

The difference between research designs in respect of the above two types of research studies can be conveniently summarised in tabular form as under:

Table 3.1

Research Design	Type of study	
	Exploratory of Formulative	Descriptive/Diagnostic
Overall design	Flexible design (design must provide opportunity for considering different aspects of the problem)	Rigid design (design must make enough provision for protection against bias and must maximise reliability)
(i) Sampling design	Non-probability sampling design (purposive or judgement sampling)	Probability sampling design (random sampling)
(ii) Statistical design	No pre-planned design for analysis	Pre-planned design for analysis
(iii) Observational design	Unstructured instruments for collection of data	Structured or well thought out instruments for collection of data
(iv) Operational design	No fixed decisions about the operational procedures	Advanced decisions about operational procedures.

**3. Research design in case of hypothesis-testing research studies:** Hypothesis-testing research studies (generally known as experimental studies) are those where the researcher tests the hypotheses of causal relationships between variables. Such studies require procedures that will not only reduce bias and increase reliability, but will permit drawing inferences about causality. Usually experiments meet this requirement. Hence, when we talk of research design in such studies, we often mean the design of experiments.

Professor R.A. Fisher's name is associated with experimental designs. Beginning of such designs was made by him when he was working at Rothamsted Experimental Station (Centre for Agricultural Research in England). As such the study of experimental designs has its origin in agricultural research. Professor Fisher found that by dividing agricultural fields or plots into different blocks and then by conducting experiments in each of these blocks, whatever information is collected and inferences drawn from them, happens to be more reliable. This fact inspired him to develop certain experimental designs for testing hypotheses concerning scientific investigations. Today, the experimental designs are being used in researches relating to phenomena of several disciplines. Since experimental designs originated in the context of agricultural operations, we still use, though in a technical sense, several terms of agriculture (such as treatment, yield, plot, block etc.) in experimental designs.

#### BASIC PRINCIPLES OF EXPERIMENTAL DESIGNS

Professor Fisher has enumerated three principles of experimental designs: (1) the Principle of Replication; (2) the Principle of Randomization; and the (3) Principle of Local Control.



According to the *Principle of Replication*, the experiment should be repeated more than once. Thus, each treatment is applied in many experimental units instead of one. By doing so the statistical accuracy of the experiments is increased. For example, suppose we are to examine the effect of two varieties of rice. For this purpose we may divide the field into two parts and grow one variety in one part and the other variety in the other part. We can then compare the yield of the two parts and draw conclusion on that basis. But if we are to apply the principle of replication to this experiment, then we first divide the field into several parts, grow one variety in half of these parts and the other variety in the remaining parts. We can then collect the data of yield of the two varieties and draw conclusion by comparing the same. The result so obtained will be more reliable in comparison to the conclusion we draw without applying the principle of replication. The entire experiment can even be repeated several times for better results. Conceptually replication does not present any difficulty, but computationally it does. For example, if an experiment requiring a two-way analysis of variance is replicated, it will then require a three-way analysis of variance since replication itself may be a source of variation in the data. However, it should be remembered that replication is introduced in order to increase the precision of a study; that is to say, to increase the accuracy with which the main effects and interactions can be estimated.

The *Principle of Randomization* provides protection, when we conduct an experiment, against the effect of extraneous factors by randomization. In other words, this principle indicates that we should design or plan the experiment in such a way that the variations caused by extraneous factors can all be combined under the general heading of "chance." For instance, if we grow one variety of rice, say, in the first half of the parts of a field and the other variety is grown in the other half, then it is just possible that the soil fertility may be different in the first half in comparison to the other half. If this is so, our results would not be realistic. In such a situation, we may assign the variety of rice to be grown in different parts of the field on the basis of some random sampling technique i.e., we may apply randomization principle and protect ourselves against the effects of the extraneous factors (soil fertility differences in the given case). As such, through the application of the principle of randomization, we can have a better estimate of the experimental error.

The *Principle of Local Control* is another important principle of experimental designs. Under it the extraneous factor, the known source of variability, is made to vary deliberately over as wide a range as necessary and this needs to be done in such a way that the variability it causes can be measured and hence eliminated from the experimental error. This means that we should plan the experiment in a manner that we can perform a two-way analysis of variance, in which the total variability of the data is divided into three components attributed to treatments (varieties of rice in our case), the extraneous factor (soil fertility in our case) and experimental error. In other words, according to the principle of local control, we first divide the field into several homogeneous parts, known as blocks, and then each such block is divided into parts equal to the number of treatments. Then the treatments are randomly assigned to these parts of a block. Dividing the field into several homogeneous parts is known as 'blocking'. In general, blocks are the levels at which we hold an extraneous factor fixed, so that we can measure its contribution to the total variability of the data by means of a two-way analysis of variance. In brief, through the principle of local control we can eliminate the variability due to extraneous factor(s) from the experimental error.

\*See chapter Analysis of Variance for details.

## Important Experimental Designs

Experimental design refers to the framework or structure of an experiment and as such there are several experimental designs. We can classify experimental designs into two broad categories, viz., informal experimental designs and formal experimental designs. Informal experimental designs are those designs that normally use a less sophisticated form of analysis based on differences in magnitudes, whereas formal experimental designs offer relatively more control and use precise statistical procedures for analysis. Important experiment designs are as follows:

- (a) Informal experimental designs:
  - (i) Before-and-after without control design.
  - (ii) After-only with control design.
  - (iii) Before-and-after with control design.
- (b) Formal experimental designs:
  - (i) Completely randomized design (C.R. Design).
  - (ii) Randomized block design (R.B. Design).
  - (iii) Latin square design (L.S. Design).
  - (iv) Factorial designs.

We may briefly deal with each of the above stated informal as well as formal experimental designs.

**1. Before-and-after without control design:** In such a design a single test group or area is selected and the dependent variable is measured before the introduction of the treatment. The treatment is then introduced and the dependent variable is measured again after the treatment has been introduced. The effect of the treatment would be equal to the level of the phenomenon after the treatment minus the level of the phenomenon before the treatment. The design can be represented thus:

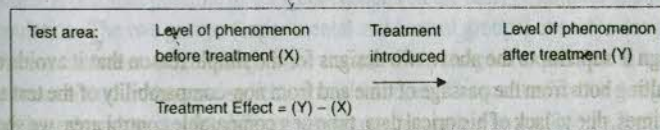


Fig. 3.1

The main difficulty of such a design is that with the passage of time considerable extraneous variations may be there in its treatment effect.

**2. After-only with control design:** In this design two groups or areas (test area and control area) are selected and the treatment is introduced into the test area only. The dependent variable is then measured in both the areas at the same time. Treatment impact is assessed by subtracting the value of the dependent variable in the control area from its value in the test area. This can be exhibited in the following form:

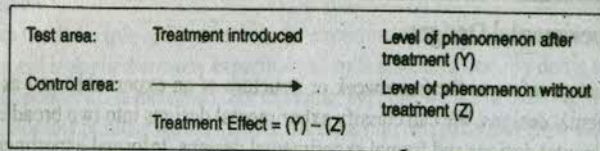


Fig. 3.2

The basic assumption in such a design is that the two areas are identical with respect to their behaviour towards the phenomenon considered. If this assumption is not true, there is the possibility of extraneous variation entering into the treatment effect. However, data can be collected in such a design without the introduction of problems with the passage of time. In this respect the design is superior to before-and-after without control design.

**3. Before-and-after with control design:** In this design two areas are selected and the dependent variable is measured in both the areas for an identical time-period before the treatment. The treatment is then introduced into the test area only, and the dependent variable is measured in both for an identical time-period after the introduction of the treatment. The treatment effect is determined by subtracting the change in the dependent variable in the control area from the change in the dependent variable in test area. This design can be shown in this way:

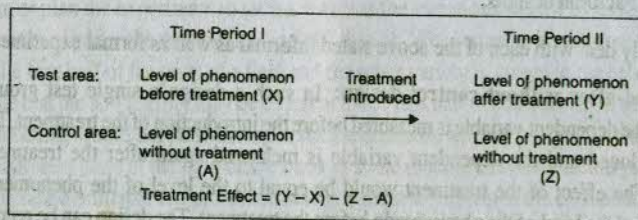


Fig. 3.3

This design is superior to the above two designs for the simple reason that it avoids extraneous variation resulting both from the passage of time and from non-comparability of the test and control areas. But at times, due to lack of historical data, time or a comparable control area, we should prefer to select one of the first two informal designs stated above.

**4. Completely randomized design (C.R. design):** Involves only two principles viz., the principle of replication and the principle of randomization of experimental designs. It is the simplest possible design and its procedure of analysis is also easier. The essential characteristic of the design is that subjects are randomly assigned to experimental treatments (or vice-versa). For instance, if we have 10 subjects and if we wish to test 5 under treatment A and 5 under treatment B, the randomization process gives every possible group of 5 subjects selected from a set of 10 an equal opportunity of being assigned to treatment A and treatment B. One-way analysis of variance (or one-way ANOVA)\* is used to analyse such a design. Even unequal replications can also work in this design. It provides maximum number of degrees of freedom to the error. Such a design is generally used when experimental areas happen to be homogeneous. Technically, when all the variations due to uncontrolled

\* See Chapter 11 for one-way ANOVA technique.

extraneous factors are included under the heading of chance variation, we refer to the design of experiment as C.R. design.

We can present a brief description of the two forms of such a design as given in Fig 3.4.

- (i) **Two-group simple randomized design:** In a two-group simple randomized design, first of all the population is defined and then from the population a sample is selected randomly. Further, requirement of this design is that items, after being selected randomly from the population, be randomly assigned to the experimental and control groups (Such random assignment of items to two groups is technically described as principle of randomization). Thus, this design yields two groups as representatives of the population. In a diagram form this design can be shown in this way:

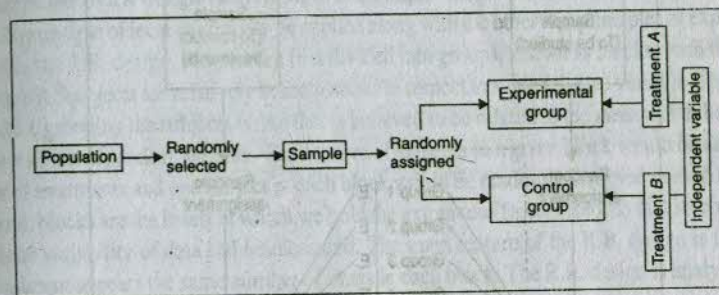


Fig. 3.4: Two-group simple randomized experimental design (in diagram form)

Since in the sample randomized design the elements constituting the sample are randomly drawn from the same population and randomly assigned to the experimental and control groups, it becomes possible to draw conclusions on the basis of samples applicable for the population. The two groups (experimental and control groups) of such a design are given different treatments of the independent variable. This design of experiment is quite common in research studies concerning behavioural sciences. The merit of such a design is that it is simple and randomizes the differences among the sample items. But the limitation of it is that the individual differences among those conducting the treatments are not eliminated, i.e., it does not control the extraneous variable and as such the result of the experiment may not depict a correct picture. This can be illustrated by taking an example. Suppose the researcher wants to compare two groups of students who have been randomly selected and randomly assigned. Two different treatments viz., the usual training and the specialised training are being given to the two groups. The researcher hypothesises greater gains for the group receiving specialised training. To determine this, he tests each group before and after the training, and then compares the amount of gain for the two groups to accept or reject his hypothesis. This is an illustration of the two-groups randomized design, wherein individual differences among students are being randomized. But this does not control the differential effects of the extraneous independent variables (in this case, the individual differences among those conducting the training programme).

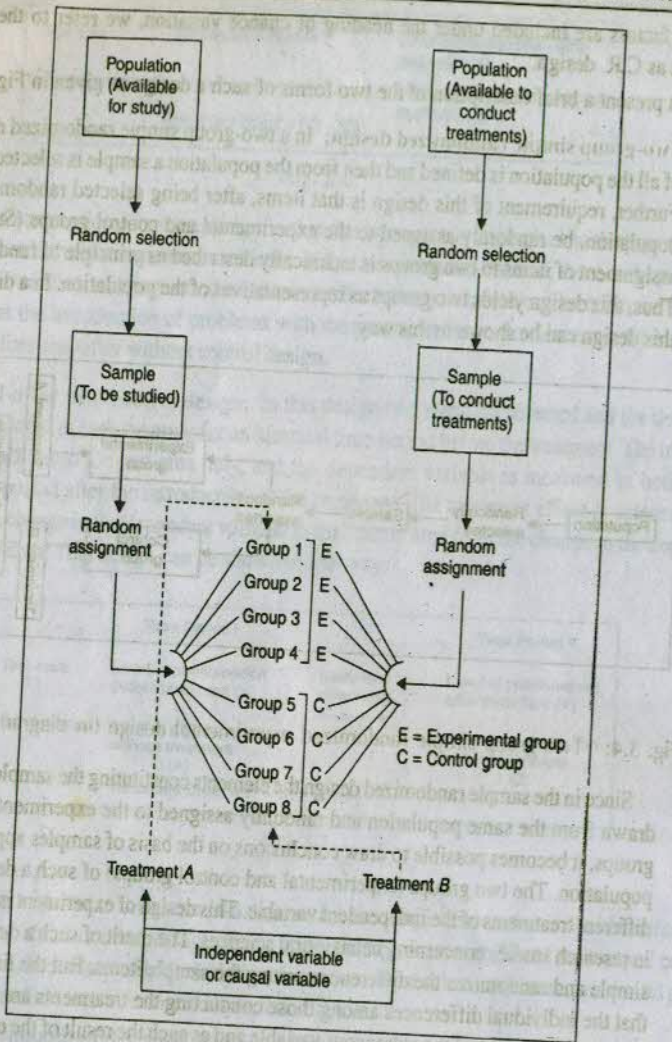


Fig. 3.5: Random replication design (in diagram form)

- (ii) **Random replications design:** The limitation of the two-group randomized design is usually eliminated within the random replications design. In the illustration just cited above, the *teacher differences* on the dependent variable were ignored, i.e., the extraneous variable was not controlled. But in a random replications design, the effect of such differences are minimised (or reduced) by providing a number of repetitions for each treatment. Each repetition is technically called a 'replication'. Random replication design serves two purposes—viz., it provides controls for the differential effects of the extraneous independent variables and secondly, it randomizes any individual differences among those conducting the treatments. Diagrammatically we can illustrate the random replications design thus: (Fig. 3.5)

From the diagram it is clear that there are two populations in the replication design. The sample is taken randomly from the population available for study and is randomly assigned to, say, four experimental and four control groups. Similarly, sample is taken randomly from the population available to conduct experiments (because of the eight groups eight such individuals be selected) and the eight individuals so selected should be randomly assigned to the eight groups. Generally, equal number of items are put in each group so that the size of the group is not likely to affect the result of the study. Variables relating to both population characteristics are assumed to be randomly distributed among the two groups. Thus, this random replication design is, in fact, an extension of the two-group simple randomized design.

5. **Randomized block design (R.B. design)** is an improvement over the C.R. design. In the R.B. design the principle of local control can be applied along with the other two principles of experimental designs. In the R.B. design, subjects are first divided into groups, known as blocks, such that within each group the subjects are relatively homogeneous in respect to some selected variable. The variable selected for grouping the subjects is one that is believed to be related to the measures to be obtained in respect of the dependent variable. The number of subjects in a given block would be equal to the number of treatments and one subject in each block would be randomly assigned to each treatment. In general, blocks are the levels at which we hold the extraneous factor fixed, so that its contribution to the total variability of data can be measured. The main feature of the R.B. design is that in this each treatment appears the same number of times in each block. The R.B. design is analysed by the two-way analysis of variance (two-way ANOVA)\* technique.

Let us illustrate the R.B. design with the help of an example. Suppose four different forms of a standardised test in statistics were given to each of five students (selected one from each of the five I.Q. blocks) and following are the scores which they obtained.

	Very low I.Q.	Low I.Q.	Average I.Q.	High I.Q.	Very high I.Q.
	Student A	Student B	Student C	Student D	Student E
Form 1	82	67	57	71	73
Form 2	90	68	54	70	81
Form 3	86	73	51	69	84
Form 4	93	77	60	65	71

Fig. 3.6

If each student separately randomized the order in which he or she took the four tests (by using random numbers or some similar device), we refer to the design of this experiment as a R.B. design. The purpose of this randomization is to take care of such possible extraneous factors (say as fatigue) or perhaps the experience gained from repeatedly taking the test.

\*See Chapter 11 for the two-way ANOVA technique.

6. Latin square design (L.S. design) is an experimental design very frequently used in agricultural research. The conditions under which agricultural investigations are carried out are different from those in other studies for nature plays an important role in agriculture. For instance, an experiment has to be made through which the effects of five different varieties of fertilizers on the yield of a certain crop, say wheat, it to be judged. In such a case the varying fertility of the soil in different blocks in which the experiment has to be performed must be taken into consideration; otherwise the results obtained may not be very dependable because the output happens to be the effect not only of fertilizers, but it may also be the effect of fertility of soil. Similarly, there may be impact of varying seeds on the yield. To overcome such difficulties, the L.S. design is used when there are two major extraneous factors such as the varying soil fertility and varying seeds.

The Latin-square design is one wherein each fertilizer, in our example, appears five times but is used only once in each row and in each column of the design. In other words, the treatments in a L.S. design are so allocated among the plots that no treatment occurs more than once in any one row or any one column. The two blocking factors may be represented through rows and columns (one through rows and the other through columns). The following is a diagrammatic form of such a design in respect of, say, five types of fertilizers, viz., A, B, C, D and E and the two blocking factor viz., the varying soil fertility and the varying seeds:

		FERTILITY LEVEL				
		I	II	III	IV	V
Seeds differences	X <sub>1</sub>	A	B	C	D	E
	X <sub>2</sub>	B	C	D	E	A
	X <sub>3</sub>	C	D	E	A	B
	X <sub>4</sub>	D	E	A	B	C
	X <sub>5</sub>	E	A	B	C	D

Fig. 3.7

The above diagram clearly shows that in a L.S. design the field is divided into as many blocks as there are varieties of fertilizers and then each block is again divided into as many parts as there are varieties of fertilizers in such a way that each of the fertilizer variety is used in each of the block (whether column-wise or row-wise) only once. The analysis of the L.S. design is very similar to the two-way ANOVA technique.

The merit of this experimental design is that it enables differences in fertility gradients in the field to be eliminated in comparison to the effects of different varieties of fertilizers on the yield of the crop. But this design suffers from one limitation, and it is that although each row and each column represents equally all fertilizer varieties, there may be considerable difference in the row and column means both up and across the field. This, in other words, means that in L.S. design we must assume that there is no interaction between treatments and blocking factors. This defect can, however, be removed by taking the means of rows and columns equal to the field mean by adjusting the results. Another limitation of this design is that it requires number of rows, columns and treatments to be

equal. This reduces the utility of this design. In case of  $(2 \times 2)$  L.S. design, there are no degrees of freedom available for the mean square error and hence the design cannot be used. If treatments are 10 or more, than each row and each column will be larger in size so that rows and columns may not be homogeneous. This may make the application of the principle of local control ineffective. Therefore, L.S. design of orders  $(5 \times 5)$  to  $(9 \times 9)$  are generally used.

7. Factorial designs: Factorial designs are used in experiments where the effects of varying more than one factor are to be determined. They are specially important in several economic and social phenomena where usually a large number of factors affect a particular problem. Factorial designs can be of two types: (i) simple factorial designs and (ii) complex factorial designs. We take them separately

- (i) *Simple factorial designs*: In case of simple factorial designs, we consider the effects of varying two factors on the dependent variable, but when an experiment is done with more than two factors, we use complex factorial designs. Simple factorial design is also termed as a 'two-factor-factorial design', whereas complex factorial design is known as 'multi-factor-factorial design.' Simple factorial design may either be a  $2 \times 2$  simple factorial design, or it may be, say,  $3 \times 4$  or  $5 \times 3$  or the like type of simple factorial design. We illustrate some simple factorial designs as under:

*Illustration 1:  $(2 \times 2)$  simple factorial design.*

A  $2 \times 2$  simple factorial design can graphically be depicted as follows:

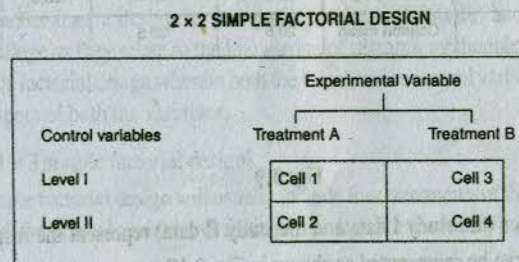


Fig. 3.8

In this design the extraneous variable to be controlled by homogeneity is called the control variable and the independent variable, which is manipulated, is called the experimental variable. Then there are two treatments of the experimental variable and two levels of the control variable. As such there are four cells into which the sample is divided. Each of the four combinations would provide one treatment or experimental condition. Subjects are assigned at random to each treatment in the same manner as in a randomized group design. The means for different cells may be obtained along with the means for different rows and columns. Means of different cells represent the mean scores for the dependent variable and the column means in the given design are termed the main effect for treatments without taking into account any differential effect that is due to the level of the control variable. Similarly, the row means in the said design are termed the main effects for levels without regard to treatment. Thus, through this design we can study the main effects of treatments as well as

the main effects of levels. An additional merit of this design is that one can examine the interaction between treatments and levels, through which one may say whether the treatment and levels are independent of each other or they are not so. The following examples make clear the interaction effect between treatments and levels. The data obtained in case of two (2 x 2) simple factorial studies may be as given in Fig. 3.9.

STUDY I DATA

		Training		Row Mean
		Treatment A	Treatment B	
Control (Intelligence)	Level I (Low)	15.5	23.3	19.4
	Level II (High)	35.8	30.2	33.0
	Column mean	25.6	26.7	

STUDY II DATA

		Training		Row Mean
		Treatment A	Treatment B	
Control (Intelligence)	Level I (Low)	10.4	20.6	15.5
	Level II (High)	30.6	40.4	35.5
	Column mean	20.5	30.5	

Fig. 3.9

All the above figures (the study I data and the study II data) represent the respective means. Graphically, these can be represented as shown in Fig. 3.10.

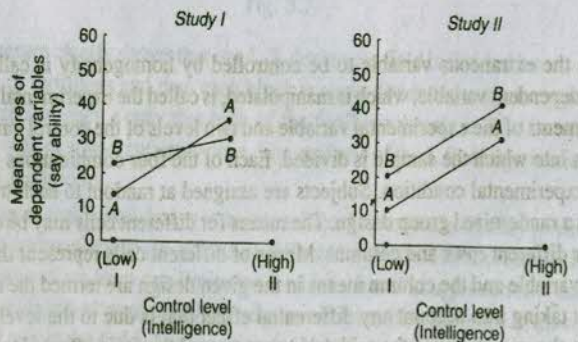


Fig. 3.10

The graph relating to Study I indicates that there is an interaction between the treatment and the level which, in other words, means that the treatment and the level are not independent of each other. The graph relating to Study II shows that there is no interaction effect which means that treatment and level in this study are relatively independent of each other.

The 2 x 2 design need not be restricted in the manner as explained above i.e., having one experimental variable and one control variable, but it may also be of the type having two experimental variables or two control variables. For example, a college teacher compared the effect of the class-size as well as the introduction of the new instruction technique on the learning of research methodology. For this purpose he conducted a study using a 2 x 2 simple factorial design. His design in the graphic form would be as follows:

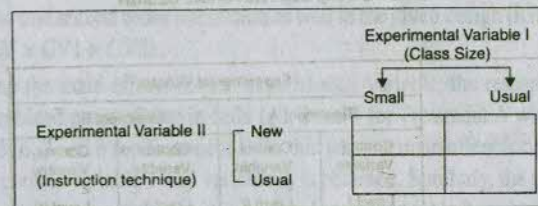


Fig. 3.11

But if the teacher uses a design for comparing males and females and the senior and junior students in the college as they relate to the knowledge of research methodology, in that case we will have a 2 x 2 simple factorial design wherein both the variables are control variables as no manipulation is involved in respect of both the variables.

**Illustration 2:** (4 x 3 simple factorial design).

The 4 x 3 simple factorial design will usually include four treatments of the experimental variable and three levels of the control variable. Graphically it may take the following form:

4 x 3 SIMPLE FACTORIAL DESIGN

Control Variable	Experimental Variable			
	Treatment A	Treatment B	Treatment C	Treatment D
Level I	Cell 1	Cell 4	Cell 7	Cell 10
Level II	Cell 2	Cell 5	Cell 8	Cell 11
Level III	Cell 3	Cell 6	Cell 9	Cell 12

Fig. 3.12

This model of a simple factorial design includes four treatments viz., A, B, C, and D of the experimental variable and three levels viz., I, II, and III of the control variable and has 12 different cells as shown above. This shows that a 2 x 2 simple factorial design can be generalised to any number of treatments and levels. Accordingly we can name it as such and such (-x-) design. In

such a design the means for the columns provide the researcher with an estimate of the main effects for treatments and the means for rows provide an estimate of the main effects for the levels. Such a design also enables the researcher to determine the interaction between treatments and levels.

- (ii) **Complex factorial designs:** Experiments with more than two-factors at a time involve the use of complex factorial designs. A design which considers three or more independent variables simultaneously is called a complex factorial design. In case of three factors with one experimental variable having two treatments and two control variables, each one of which having two levels, the design used will be termed  $2 \times 2 \times 2$  complex factorial design which will contain a total of eight cells as shown below in Fig. 3.13.

$2 \times 2 \times 2$  COMPLEX FACTORIAL DESIGN

		Experimental Variable			
		Treatment A		Treatment B	
		Control Variable 2 Level I	Control Variable 2 Level II	Control Variable 2 Level I	Control Variable 2 Level II
Control Variable 1	Level I	Cell 1	Cell 3	Cell 5	Cell 7
	Level II	Cell 2	Cell 4	Cell 6	Cell 8

Fig. 3.13

In Fig. 3.14 a pictorial presentation is given of the design shown below.

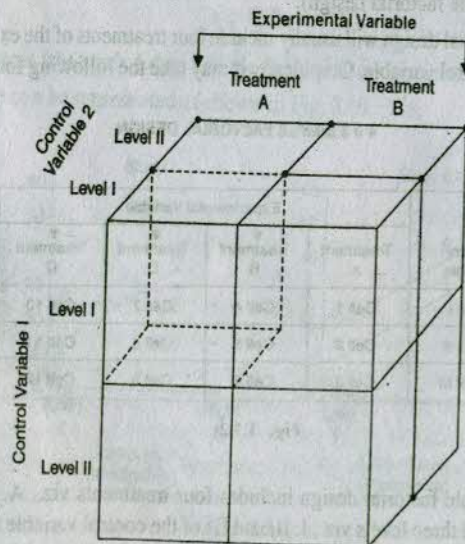


Fig. 3.14

The dotted line cell in the diagram corresponds to Cell 1 of the above stated  $2 \times 2 \times 2$  design and is for Treatment A, level I of the control variable 1, and level I of the control variable 2. From this design it is possible to determine the main effects for three variables i.e., one experimental and two control variables. The researcher can also determine the interactions between each possible pair of variables (such interactions are called 'First Order interactions') and interaction between variable taken in triplets (such interactions are called Second Order interactions). In case of a  $2 \times 2 \times 2$  design, the further given first order interactions are possible:

- Experimental variable with control variable 1 (or  $EV \times CV 1$ );
- Experimental variable with control variable 2 (or  $EV \times CV 2$ );
- Control variable 1 with control variable 2 (or  $CV1 \times CV2$ );

There will be one second order interaction as well in the given design (it is between all the three variables i.e.,  $EV \times CV1 \times CV2$ ).

To determine the main effects for the experimental variable, the researcher must necessarily compare the combined mean of data in cells 1, 2, 3 and 4 for Treatment A with the combined mean of data in cells 5, 6, 7 and 8 for Treatment B. In this way the main effect for experimental variable, independent of control variable 1 and variable 2, is obtained. Similarly, the main effect for control variable 1, independent of experimental variable and control variable 2, is obtained if we compare the combined mean of data in cells 1, 3, 5 and 7 with the combined mean of data in cells 2, 4, 6 and 8 of our  $2 \times 2 \times 2$  factorial design. On similar lines, one can determine the main effect for the control variable 2 independent of experimental variable and control variable 1, if the combined mean of data in cells 1, 2, 5 and 6 are compared with the combined mean of data in cells 3, 4, 7 and 8.

To obtain the first order interaction, say, for  $EV \times CV1$  in the above stated design, the researcher must necessarily ignore control variable 2 for which purpose he may develop  $2 \times 2$  design from the  $2 \times 2 \times 2$  design by combining the data of the relevant cells of the latter design as shown in Fig. 3.15.

		Experimental Variables	
		Treatment A	Treatment B
Control Variable 1	Level I	Cells 1, 3	Cells 5, 7
	Level II	Cells 2, 4	Cells 6, 8

Fig. 3.15

Similarly, the researcher can determine other first order interactions. The analysis of the first order interaction, in the manner described above, is essentially a sample factorial analysis as only two variables are considered at a time and the remaining one is ignored. But the analysis of the second order interaction would not ignore one of the three independent variables in case of a  $2 \times 2 \times 2$  design. The analysis would be termed as a complex factorial analysis.

It may, however, be remembered that the complex factorial design need not necessarily be of  $2 \times 2 \times 2$  type design, but can be generalised to any number and combination of experimental and control independent variables. Of course, the greater the number of independent variables included in a complex factorial design, the higher the order of the interaction analysis possible. But the overall task goes on becoming more and more complicated with the inclusion of more and more independent variables in our design.

Factorial designs are used mainly because of the two advantages. (i) They provide equivalent accuracy (as happens in the case of experiments with only one factor) with less labour and as such are a source of economy. Using factorial designs, we can determine the main effects of two (in simple factorial design) or more (in case of complex factorial design) factors (or variables) in one single experiment. (ii) They permit various other comparisons of interest. For example, they give information about such effects which cannot be obtained by treating one single factor at a time. The determination of interaction effects is possible in case of factorial designs.

## CONCLUSION

There are several research designs and the researcher must decide in advance of collection and analysis of data as to which design would prove to be more appropriate for his research project. He must give due weight to various points such as the type of universe and its nature, the objective of his study, the resource list or the sampling frame, desired standard of accuracy and the like when taking a decision in respect of the design for his research project.

## Questions

1. Explain the meaning and significance of a Research design.
2. Explain the meaning of the following in context of Research design.
  - (a) Extraneous variables;
  - (b) Confounded relationship;
  - (c) Research hypothesis;
  - (d) Experimental and Control groups;
  - (e) Treatments.
3. Describe some of the important research designs used in experimental hypothesis-testing research study.
4. "Research design in exploratory studies must be flexible but in descriptive studies, it must minimise bias and maximise reliability." Discuss.
5. Give your understanding of a good research design. Is single research design suitable in all research studies? If not, why?
6. Explain and illustrate the following research designs:
  - (a) Two group simple randomized design;
  - (b) Latin square design;
  - (c) Random replications design;
  - (d) Simple factorial design;
  - (e) Informal experimental designs.
7. Write a short note on 'Experience Survey' explaining fully its utility in exploratory research studies.
8. What is research design? Discuss the basis of stratification to be employed in sampling public opinion on inflation.

(Raj. Uni. EAFMM. Phil. Exam. 1978)

## Appendix

# Developing a Research Plan\*

After identifying and defining the problem as also accomplishing the relating task, researcher must arrange his ideas in order and write them in the form of an experimental plan or what can be described as 'Research Plan'. This is essential specially for new researcher because of the following:

- (a) It helps him to organize his ideas in a form whereby it will be possible for him to look for flaws and inadequacies, if any.
- (b) It provides an inventory of what must be done and which materials have to be collected as a preliminary step.
- (c) It is a document that can be given to others for comment.

Research plan must contain the following items.

1. Research objective should be clearly stated in a line or two which tells exactly what it is that the researcher expects to do.
2. The problem to be studied by researcher must be explicitly stated so that one may know what information is to be obtained for solving the problem.
3. Each major concept which researcher wants to measure should be defined in operational terms in context of the research project.
4. The plan should contain the method to be used in solving the problem. An overall description of the approach to be adopted is usually given and assumptions, if any, of the concerning method to be used are clearly mentioned in the research plan.
5. The plan must also state the details of the techniques to be adopted. For instance, if interview method is to be used, an account of the nature of the contemplated interview procedure should be given. Similarly, if tests are to be given, the conditions under which they are to be administered should be specified along with the nature of instruments to be used. If public records are to be consulted as sources of data, the fact should be recorded in the research plan. Procedure for quantifying data should also be written out in all details.

\*Based on the matter given in the following two books:

- (i) Robert M.W. Travers, *An Introduction to Educational Research*, p. 82-84.
- (ii) C. William Emory, *Business Research Methods*, p. 415-416.

6. A clear mention of the population to be studied should be made. If the study happens to be sample based, the research plan should state the sampling plan i.e., how the sample is to be identified. The method of identifying the sample should be such that generalisation from the sample to the original population is feasible.
7. The plan must also contain the methods to be used in processing the data. Statistical and other methods to be used must be indicated in the plan. Such methods should not be left until the data have been collected. This part of the plan may be reviewed by experts in the field, for they can often suggest changes that result in substantial saving of time and effort.
8. Results of pilot test, if any, should be reported. Time and cost budgets for the research project should also be prepared and laid down in the plan itself.

## 4

## Sampling Design

### CENSUS AND SAMPLE SURVEY

All items in any field of inquiry constitute a 'Universe' or 'Population.' A complete enumeration of all items in the 'population' is known as a census inquiry. It can be presumed that in such an inquiry, when all items are covered, no element of chance is left and highest accuracy is obtained. But in practice this may not be true. Even the slightest element of bias in such an inquiry will get larger and larger as the number of observation increases. Moreover, there is no way of checking the element of bias or its extent except through a resurvey or use of sample checks. Besides, this type of inquiry involves a great deal of time, money and energy. Therefore, when the field of inquiry is large, this method becomes difficult to adopt because of the resources involved. At times, this method is practically beyond the reach of ordinary researchers. Perhaps, government is the only institution which can get the complete enumeration carried out. Even the government adopts this in very rare cases such as population census conducted once in a decade. Further, many a time it is not possible to examine every item in the population, and sometimes it is possible to obtain sufficiently accurate results by studying only a part of total population. In such cases there is no utility of census surveys.

However, it needs to be emphasised that when the universe is a small one, it is no use resorting to a sample survey. When field studies are undertaken in practical life, considerations of time and cost almost invariably lead to a selection of respondents i.e., selection of only a few items. The respondents selected should be as representative of the total population as possible in order to produce a miniature cross-section. The selected respondents constitute what is technically called a 'sample' and the selection process is called 'sampling technique.' The survey so conducted is known as 'sample survey'. Algebraically, let the population size be  $N$  and if a part of size  $n$  (which is  $< N$ ) of this population is selected according to some rule for studying some characteristic of the population, the group consisting of these  $n$  units is known as 'sample'. Researcher must prepare a sample design for his study i.e., he must plan how a sample should be selected and of what size such a sample would be.

### IMPLICATIONS OF A SAMPLE DESIGN

A sample design is a definite plan for obtaining a sample from a given population. It refers to the technique or the procedure the researcher would adopt in selecting items for the sample. Sample